buries W. Groulich, of the firm of

double the time. At the age of 17 upon

completing the union school course he entered the Lewis clothing house as

lerk. He was an apprentice, but at

once showed houself to be a natural

salesman. At the end of two years he accompanied his employer to St. Joseph

goods. He then returned to this city

CHARLES W. GREULICH.

and engaged with William Houseman

polite treatment of customers and his hustling qualities. After five years' ser-vice with Mr. Houseman, the Giant

Clothing company starting in business

on Canal street, he resigned to become manager of the sales department for this

company. His experience and extended

to his employers and he was paid a sal-

ary far in excess of that of the ordinary

salesman. He enjoys a reputation among the trade of being one of the most suc-

cessful and popular salesmen in western Michigan, and his knowledge of clothing

is unsurpassed by any ciothier of his age. He entered business with his present partner last November, and the first

RULES OF CONDUCT.

Never leave home without kind words.

Never make a promise that you can-

Never laugh over serious matters.

Never call attention to the face of

Never read letters which you may find

Never take that which does not belong

Never question a servant or child about family matters.

Never fail, if a gentleman, of being civil and polite to ladies, but do not

power; have good company or none.

other when he is reading or writing.

boastful about your own country

which you are addicted yourself.

ity or defect on any one present.

gagements at the appointed time.

for they are indeed your friends.

Never break faith with friends

Never answer questions in general company that have been put to others.

Never arrest the attention of an ac-

quaintance by a touch, but rather speak

Never fail to meet your honorable en

Never break faith with your banks,

Let no mean no, and yes mean yes.

By complying with the above simple

practical rules you will not go far out of

the way, you will in the end be happier

HOTEL CHATS.

Cleveland in The Morton last night.

10,000 fold. Any man that has the nerve

to undertake an ocean voyage in them is several times a hero. Why, money

wouldn't hire me to ride from Grand

Haven to Milwaukee in one of them.

When one of the big lake steamers looms up beside one of them it looks

like a fishing scow. But the general ap-

pentance of the craft is more against

them than their size. They look ready and willing to fall to pieces at the first gust

to pieces at the first gust of wind. I don't wonder that the sailors

on the Santa Maria mutinged. I'd mutiny

myself if I had to ride more than a

mile in one of the boats. We don't ap-

preciate the changes that have taken

place in ocean navigation. Probably

those caravels in their day were what the

Campania and the City of Paris are in

day were models of strength when com-

pared to the galley of the Greeks and

est and unsafest vessels ever used to

navigate the ocean. The viking ships

seem positively unseaworty to us, and

in one of Columbus caravels. These

old time ships had one merit, however,

that ours do not possess. Their capac-

ity was limited, and they didn't grow

careless through faith in the water

Enbert A. Douglas, editor of the Iron

beed and the city ravaged by typhoid

fever there sen't much to feel enthu-

similio over. The fever is not under

cases in the city. Out of a total popula-

of every thirty sick with the dwenne. There were forty new cases Thursday.

mayor ordered the stand paper

dergond fish were taken out.

been abamefully organizated."

water supply:

seems the enti-

wood News Record, was a guest in Sweet's yesterday. Things do not look

tight compartment."

The epidemic

omans. Probably these were the crud

The sailing ressels in Columbus

"I saw the Spanish caravels in De-

Never refer to a gift you have made,

year's trade will amount to \$50,000.

Never betray a confidence.

Never forsake a friend.

of others.

form of another.

dressed to another.

Never abuse your family.

equaintance made him a valuable man

made many friends in the trade by

Daily and Bundays. . Elly made per mouth TELEPHONES Business (Micros Editorial Departments

Parties desiring Two Hannies served at their bunne can course it by people aged request, or under through Telephone No. in: Where delic-ery is transplar, picking make immediate com-ginant at the office.

NEW YORK OFFICE:

SUNDAY, JULY 1, 1904.

WEATHER BULLETIN. Wassessens, July L - For Lower Michigan: Generally fair; southerly to

systemly winds.

PREE SCHOOL SUPPLIES. Edward Bellumy could ask for no stronger endorsoment of his communul theories than the action taken

supplies for the pupils in the public

It is not probable that the taxpayers who contribute to the maintenance of the public schools will protest against this govel ienevation. The principle in smelf for or against it without excit gether. ion any large measure of public notice. still the principle is believed by many that the democrats will be foolish

to be a mischievous one. he school children, why draw the line? ands of bankrupts out of men who are shoes and clothing the children are com- isrge and small, and a million tramps pailed to wear and wear out in acquiring out of workingmen now profitably emthe ruliments of an education? The played, still the making of those threats Stellamy idea would take the school has had the effect of creating a feeling board a step farther and lend it to feed of dread and uncertainty as to just the pupils as well as clothe and buy what they will do.

for the city's purchase of text books, employed is now locked up and business not the least of which is the frequent men are daily making assignments change; but at first glance the propo-because of their inability to borrow sition that the city shall buy paper for money upon securities which under wad making and pencils for whittling ordinary circumstances would have purposes for the pupils in the public been gladly accepted as collateral for schools seems to be a little bit beyond the money they necessarily have to borwhat the taxpayers ought to be called row to successfully carry on their busi-

is an elastic one and the small taxpay- assert that our industrial affairs are in ers and no tarpayers with large families a prosperous condition and still demand, will think it is all right, and the large in the face of tightened money markets, taxpayers with no families will think that the tariff shall be reduced or rather otherwise and perhaps both will be that the McKinley bill be repealed.

Kars Frein has been telling the national commission how successfully P. T. Barnum would have managed the world's fair. Now Miss Field should tell done in case the Roman senate refused little bistorical multers are interesting, even if they are not useful.

## MONEY MAKING SCHEMES.

India will make a barrel of money from the stoppage of free coinage. During the past fifteen years the inhabitauts of that country have continued to forter and soil their labor and products on the value of the silver rapes fixed when silver was at a premium. They have not known of the great depreciation of silver during this time,

The givernment having discontinued free comage will take upon itself full. responsibility for the bone of money. In this responsibility lies the opportunity for great summey making. The government can go late the witer market and for one rapes in gold parchase the value of two rupees fair as a baby hasof space. He resolutely in silver. It is not difficult to figure the immedia profit to the government in

With my it is different. With our purchass of silver we part with 100 cents in gold for all cents in couned silver. Wo do not pay out 100 cents in gold for Mi couts in silver. We have the silver bullion at the market vame, and when we were it into dollars we use only 53 cents in builton value and send it into eigensation at face calmy pindging to redeem it with 100 cents in good.

New if we were by min 33 conts worth of silver into a follar and my of it houses "In that we trust" that it prost be accepted to payment of all does and revenues in anywise owing to or from the United States see could discount India in memby making But the trouble with this schools is that it is too clastic. If we could do the flat act no above indicated with sliver we could do it with the weakness of their cause. One of

## TWO CITIES.

Rapids and Portland, Orogon, have been would relieve the miney tightness. But made by a confemerary to show that how would that enormous amount to taxation is higher in this city than in put in excellation? The government cothe enterprising metropolis of the Pacific tainly could not give it away. northwest. The more statistical com-

of remmercial agents for the smaller, the chancels of trade. disables located to incomerable ridiague or business- artificial methods. and in presents devote. mencantile and opening call purposes. Money cannot be issued and circu. The probable recipients of his favor for tim yesterday.

hace one or two minor manufacturing oncerns may be located in the city, but they are not "pointed out with pride" to visitors. It is essentially a city of fine houses, beautiful office and store blocks and high-priced realty. The salmon canning industry, while nominally having headquarters at Portland, is distributed among the towns along the Will-

amette and Columbia rivers. Grand Rapids presents an entirely different aspect. This is a city of industry of manufactures. We "point with prate" to the magnificent chain of factories, representing an investment of millions where Portland has not hundreds. Our city teems with the life of diversified manufactures. Portland and the whole world is our market. Portland's market is the inland empire west of the Rockies and north of Rogue river. We have the palatial homes and the magmilicent blocks, but added to them are the towering smokestacks of more than 100 active factories. Even with this great difference it costs the inhabitant of Portland more to live than the resident of Grand Rapids. Everything is

FINANCE AND TABIFF.

wearing apparel and taxes.

higher there than here rent, fuel, food,

While very much has been said regarding the distressing influence of the Sherman law, the effect of threatened tariff disturbances upon the times has been largely overlooked. Het the average democrat is incapable of compreby the board of education last evening bending the intimate relations of finance in dending to purchase stationery and and the tariff.

There can be no doubt that the foolish talk of cectain prominent democrats about the certainty of radical changes being made in our whole tariff system has had as much to do with bringing about the shaky feeling in financial volved is so clastic that one may arraign circles as everything else added to-

While few, if any, men really believe enough to make such cuts in the tariff If the taxpayers are justly taxable for as have been threatened, such cuts as the paper and pencils used and misused would, if actually made, make thous-Who not make them taxable for the new fairly prespecous as manufacturers,

As a natural consequence millions of There are good and sufficient reasons capital that would otherwise be actively

Still, as above intimated, the principle At the same time unthinking persons

## MICHIGAN'S EXHIBITS

When the late legislature hesitated to appropriate a sum sufficient to complete the Michigan exhibit at the world's fair THE HERALD appealed to Mr. Cleveland what Nero would have the patriotism and pride of the members to save the state from humiliation. To to pass one of his pet measures. These this and like appeals from other newspapers the legislature turned a deaf ear. Today the Michigan visitors to the fair are compelled to hide their blushes when reference is made to their state's representation.

THE HERALD has no patience with the statesmen (?) who introduced politics into this unhappy failure as an excuse for voting against the necessary appropriation to make a decent showing of the state wresources. It was not a question so much of dollars and which party would be held responsible for disbursing them, as it was that Michigan should be as well and creditably represented at the fair as any other state or states.

Primarily the responsibility for our pitlable spectacle at the fair lies with Gov. ernor Winans, who had about as much of an idea of the magnitude of the world's opposed a reasonable appropriation, not so much for political effect, but because the mention of so vast a sum as \$100. 000 paralyzed his comprehension of what it could possibly be used for. Without money enough to compete with sister states at the start, the last legislature was so partises blinded it voted a small min for the purpose of showing good will up one hand and throwing the restonsibility for our miserable showing on the democrats on the other hand-

The reverse of this effect is now being experienced. The disgusted Michigan visitors are returning, and while they numer their indignation in undertones. they are tree to combening the late legis lature for not making a sorross of that which Winson "economy" had made a Inmentable fixrie

## CANNOT GIVE IT AWAY.

Silver men are determined to expease them proposes that the government shall coin the silver buillion now held in the treasury, some 127,000,000 comes Some comparisons between Grand and put it is circulation. He thunks that

Suppose it were used to redever gove parisons are misleading. The two cities senment hopds. The money would then are as unlike as Chicago and Coloma. go into the hands of the bentholders, by Portland is a distributing point from | them to be reinvested in other interestwhomes the supplies for a vast inland one fearing securities, and the changes are time Marghand storts a sentimentalist pine are forwarded through the hands that very little of it would ever get into governor they will not be particular.

As well slight the government buy Demark a would specking would be throughout Oragin and Washington 177,000,000 comms of pumphose der ethe most effective argument that could throughout Oregon and Washington. Inflormed comment of pumpation of the most effective argument that could composition. It has been trying to soil descently per cent of the weight is in them, and some them in the form of the presented to the principles of the grant to the city, and fine recently transient emissions, he purchaseline logal tender scrippe to coin this vast are in the militare State Normal school. ents. The commission of silver into encory and balance bein the houses of the people actorage to get it into circulation by Rouseum Chair been some of resolu-

Portland and a favory town. Per- lated by the government except in the house chairmanships.

legitimate field of exchange. If the goverament could buy is cents worth of silver, stamp it "one dollar," and then give it to the people without cost, it wouldn't take very long to awain both the government and the people.

KIPLING FOR LAUREATES

It is strange that nobody has sug-

gested the name of Rudyard Kipling for poet laureate. Kipling is a young man with abnormal ideas of himself. But he is the cleverest living writer of short stories, and much of his poetry is superior to anything produced in England in the past decade. His recently written stanzas in the praise of English admiralty are markable for their strength and vigor. The fact that Kipling learned his art in India might be considered an insurmountable barrier to his ever attaining the laureateship. But however he may be handicapped by the accident of birth and by many scarcely pardon able faults, the fact remains that he is a greater genius and more brilliant writer than any whose names have been suggested as worthy successors to him who for three decades sang England's great-

PRESIDENT PALMER "stood between love and duty" in deciding whether he should resign his exalted position. When it was made clear to him that both love and duty demanded that he recall his published intention to resign, like the chivalrous, patriotic American which he is, he decided to remain at the head of the greatest exhibitive enterprise the world. ever saw. Whereat all Chicago is glad -mighty glad.

DETROIT is just tickled to death over the arrival of the Spanish caravels. This is the way The Free Press begins its story: 'The enchantment of nature in her most bewitching mood gave irresistible charm to the ceremonies." Nothing except a moss covered relic of antiquity could appeal to a Detroit man's sympathy and enthusiasm like

ALTURED says the newspapers abuse him and his pardon of the anarchists. But Altgeld should remember that his alibi arguments giving his reasons for pardoning the anarchists consisted entirely of abuse of the ponce officers, the presecutors, the judge, the jury and the two highest tribunals in the land. How could be expect to receive any other kind of argument in return?

Ir is claimed that the June attend ance at the world's fair yielded sufficient revenue to pay running expenses. A writer in the July Forum predicts that even if the attendance exceeds the most extreme expectations the local stockholders will suffer a net loss of about 80 per cent on their original sub-

Ms. Gaoznen's comprehensive report of the proceedings of the international charities congress will be read with great interest by those interested in the work of organization. Many of his recommendations are laudable, all of them have the ring and unction of sincerity. The report in its entirety appears on the twelfth page of today's paper.

JOCKEY GARRISON, who by his matchless riding of Boundless, won the admiration of the turf world is now accused with having "thrown" the rich Realization stake race at Sheepshead Bay yesterday. The star of the jockey differs in glory according to whether he win or

GROVER CLEVELAND'S attention is respecifully called to the fact that the collector of internal revenue for the western district of Michigan has resigned, and that two Grand Rapids democrats are languishing in mental agony while waiting for that appoint-

Mr. CLEVELAND is en route for Buzzard's Bay, accompanied by his family physician. He will remain at Gray Gables three weeks. An interesting bit of family news will be flashed from Gray Gables ere Grover returns to

ELIZA SLABAUGH of Goshen, Indiana, is suing for a divorce from her husband to whom she has been married forty-one years. It takes some women a long time to learn all a man's mean traits, but they're bound to find them out.

CARTER HARRISON IS SO used to the seem and libes of his own countrymen that the hisses of Canadians will not be likely to deject his buoyant spirits. There is a good deal of the American in Carter's make-up, after all.

DAN LAMONT in always accessible to the new spaper reporters. The fact is as I said before, I wouldn't trust myself Daniel expects some day to run for of fice without Grover's immediate and overshadowing popularity to help him

ANOTHER one of our local banks has declared its regular semi-annual divislend, and added a large sum to its andivided profile. This speaks volumes very encouraging up our way just at for conservative business management, present," and he, "With the mines

MR. CERVILLEN'S call for an extra sea-

sion and Dr. Briggs' theory of repent. ence after death have something in common. It is possible for both the sension and the repeatence to be too labo. Two negroes were hanged in Mary

land Friday for murdey. There was redoubt about their goult and the next

tion his hanchmen have arready selected

Mrs. M. A. Hall of Logia direct in The | clusters, with squirred on the end,

B. H. Manipenery, one of Lander's

principled afternoon, dissel in The Mor.

New Livingston yesterday. She was accompanied by Mrs. J. C. Fewier of Fort Bowie, Arizona.

Strahan & Greulich, a presperous cloth-ing firm on Monroe street, has sold ciothing since he was 17 years of age. Mouros Henry Boers, Holland; R. H. Montgomery, Lausing, E. J. Hewes, Newaygo, J. W. Hammond, Bay City, Lewis F. Margaie, Detroit, George B. This pepular young salesman and mer-chant was born in this city November 3, 1864. Although but 28 years of age be Warren, Lansing has sold more goods than many cloth-iers who have been in the business

Sweet's M. Hinkley, Benton Harbor; Robert A. Donglas, Ironwood: M. L. Wilcox, Bay City; Miss Eda A. Parrish, Muskegon; G. M. Graham, Adrian; H. E. Hawley; Detroit.

New LEXINOTON M. M. Rosenberg Reed City; Miss Gootale, Miss Jones, Ann Arbor; L. Boyd Fra lenberg, Jackson; R. A. Moore, St. Johns; Mr. and Mrs. William, A. Loutit, Grand Haven.

EAGLE W. Kiphart, Berrien Springs, G. C. Youngman and wife, Lakeview, M. L. Wilcox, Bay City; C. A. Sessions, Mears; F. W. Bates, Moline; I. N. Steers,

KENT W. P. Crotser, Traverse City; George E. Gunn, Lansing; A. D. Paige, Hastings; G. H. Wilkins, Fenville; D. C. Leach, Walton; T. Frowley, Musicegon. CLASENDON J. P. O'Dell and wife, Ann Arbor; George Van Ness, Hart-ford; J. E. Riter, Sylvester; F. M.

Woodruff, Rockford. BRIEGE STREET J. E. Nelson, Cedar Springs; H. B. Elliott, Jamestown; W. S. Dove, Howard City; C. F. Williams, Reed City; N. S. Husted, Lowell.

### STATE PRESS SENTIMENT.

It is pretty well settled that the vet-erans who visit the historic battledeld of Gettysburg will not patronize the elec-tric railway which is being pushed through the grounds. They can do more to resent the desecration this way than in any other they could devise. Free

It is now stated that the Amnesty as sociation of Chicago will not disband, but will work for the pardon of the Bohemian huarchist Hroneck, sent to Joliet for fourteen years. They should burry up before. Governor Altgeld gets out of office. -Muskegon News.

The price of wheat and wool are lower at present than they ever were undeablican rule, and the democrats will find it hard to reconcile these facts with the theory that their triumph of last November was in the interest of the farmers. Jackson Citizen.

There are different kinds of million aires. Senator Stanford's obituary no tices were very different from those drawn forth by Jay Gould's death. Kalamazoo Telegraph.

The people of the Hawaiian Islands are becoming restless. They naturally desire to know right away what Uncle Sam is going to do about it. Saginaw Courier Herald.

## HIT AND MISS BRIEFS.

Never covet the belongings of others. The Fall River police are searching for Never feel happy in the misfortunes the Borden murderer at last. They'd better not stay out late looking; they might catch -cold. -Chicago Mail.

The big, clumsy, British ironclad which sunk the Victoria should have her name changed to Rammerdown. New York Advertiser.

It was nerely a sham fight that the Victoria was engaged in, but the results were only too realistic. New York Re-

Pensions for buld heads is another of the bare faced frauds perpetrated on the American taxpayers.—New York

or a favor you have rendered.

Nover associate with bad company,
but assist them to do right if in your When we feel discouraged we look at a cooped-up chicken in front of a grocery store and revive. Atchison Globe.

Never look over the shoulder of an The moral of those great, lumbering and top heavy warships is Don't build Never punish a child for a fault to them. Swansea Gazette. Never appear to notice a scar, deform

Lots of us who longed for pie must be content with watermelon instead.

Nashville American.

#### ALLEGED TO BE FUNNY. Dr. Jalap I am able to say that the

patient is doing well, although she has seen unconscious for some time. Anxious So much going on and she know nothing about it. Great Scot! won't she be just awful when she comes to herself. Boston Transcript.

Carrie News-Have you noticed the change that's come over Mr. Van Du dell lately? Something has been prey ing on his mind for the last two weeks Cutting It surely must be starved by this time, whatever it is.

treit today," said G. B. Montgomery of Bleeker Do you have those rods or your house to protect you from lightand my admiration for the medeval ning? Uncle Treetop No; from lightning navigators is increased something over rod agents. Puck.

> "What's the name of your new boat?" "I named it Bridget," after the cook because it makes such heavy rolls. Journal of Education.

He (passionately) I love you above all others on earth. She I never thought you would go back on yourself like that. The Club.

# POINTS ABOUT MEN.

Although Prof. Virehow does not agree politically with Emperor William, the atter takes his advice respecting his health, and the professor has given out statement in regard to the condition of the kaiser's ear, which has been a subject of conflicting stories. Prof. Vir. chow declares that the trouble is only the perforation of the drum of one ear "It is not at all dangerous," he says, "for I have it myself. The emperor is otherwise in excellent vigorous health."

The late Senator Stanford was once found lying unconscious in front of his Washington residence late at night. policeman aroused the household, a physician was sent for and the senator was finally restored to consciousness after many hours of hard work. The attack was of the same nature as that which caused his death, and it was kept secret until a few days ago. Senator Stanfors always feared that he would be prostrated in some strange place, and after the incident referred to be invariably had an attendant with him.

George Kennan says the best argument against the Russian treaty is that American criminals do not go to Russia, while on the other hand Russian refucontrol yet, and there are still about 406 goes are constantly coming to this countion of 11,000 this leaves one person out try. Therefore he believes there is no incomity for a treaty. He believes that Russia would evade or disregard the treaty at any rate if it were to her inest to do so. Mr. Kennan replies to Mr. Botkine, the Russian secretary of legation at Washington in the July Cenagained the other day and four tion of tury on the Siberian question.

stepch was borrible. Some of the unde-Andrew Lang disclaims responsibility cannot hall were of least two feet in for the remark credited to him that length. It is evident that almost any thing can be seeked through the prospe Sainterne had been writing very bad postsy lately, and that the inference was The water system is named by a private hat Swintern had been keeping soher. Mr. Lang there not agree liyeon, who once remarked, "tietimes cort down experience until the work tran-J. R. S. Bill grit,

> Nut and runio sprim a shoot obuged Intillia for sleavest service; perforated as yor handle decorations leaf and rest

# It Queers Them All co

Our Broadguage Sale of Men's Hot Weather Clothing last week kept competitors red-headed trying to meet our qualities and prices. Like trying to fly, they couldn't do it. We'll hit them harder.

If you want a rattling good Coat and Vest for summer for 50c, see us this week.

If you want a light Coat for 25c, see us this week.

We have the whole catalogue of summer Clothing and are equal to any demand, no matter to whde greate of style you want to go.

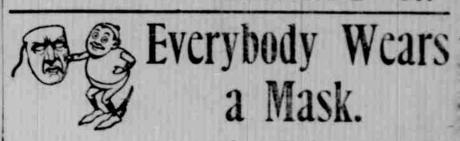
At our store tell which way the wind is blowing-blowing the biggest gale of bargains in the city.

is the rule and

net that guides our buying. A Straw Hat this week at Wholesale Price if you seek the store of



MANUFACTURERS AND RETAILERS OF RELIABLE CLOTHING 34 - 36 - 38 - MONROE - ST.



Some disguise an evil character under the mask of innocence; some hide a stingy, mean nature in a mask of seeming good nature, but disguise your face as you will, it be the mirror of the soul your true nature must shine out and show you as you really are and this reminds us coal stoves are a little out of season; snow shovels are a triffe passe, but

Is now and always will be quite in line. We are fire de ceile in the matter of DOG FOOD, and our line of foods and medicines. for your canines are unsurpassed. Your dog's health should be as carefully looked after as your own, and as good, wholesome food is as necessary for your perfect health as good, pure air, so good, wholesome SPRATT'S DOG FOOD is necessary to your dog. It is cheaper than any other food, easier to transport, perfectly clean and sweet in every particular.

## LOLLOCAPOP AND NO TOUCH EM

Are not particularly cuphonious names, but as a SINGED CAT is sometimes better by far than it looks, so the merits of these goods are greater than the cupheny of their names. Lollocupop means a lotion that will keep mosquitoes away from you. NO TOUCH 'EM means a preparation, barmless as cold cream, that will keep black flies, masquitoes, gasts and ants from troubling those that use it. Every Esherman wants these: every hunter should have them; all who are annoyed by summer insects will find that using LOLLOCAPOP or NO TOUCH 'EN will enable them to live longer and happier, When long life and happiness can be so cheaply procured, who can neglect to procure it.

